

CURRICULUM VITAE



PERSONAL INFORMATION

Name **BRANCA STEFANO**
Address
Telephone
Fax
E-mail
Nationality Italian
Date of birth

EDUCATION

June 2013
Innovation and Strategy Course– **Harvard University** – Boston (USA)

June 2013
Valuation Course (Prof. Damodaran) – **New York Stern School of Business** – New York (USA)

July 2012
PSDM Course (Problem Solving Decision Making) – **ESCP Europe**

2011-today
PhD Student in Business and Management, Faculty of Economics, **University of Turin**, winner of the “Anna Scanferlin” scholarship assigned by Banca Intermobiliare

2009-2011
Master Degree in Business Administration, Faculty of Economics, University of Turin, Final mark: 110/110 cum laudae and special mention

Jan 2010-June 2010
Emory University – Goizueta Business School, Atlanta (USA), exchange semester during the Master Degree Course – Top of the Class Student of the semester

2006-2009
Bachelor Degree in Business Administration, Faculty of Economics, University of Turin, Final mark: 110/100 cum laudae

WORKING EXPERIENCE

• Projects

Registered Auditor (Revisore Legale) and Chartered Accountant (Dottore Commercialista) since January 2014

April 2011-Today

3H Partners (Turin/London) – Corporate Finance and Management Consulting

Debt restructuring, including special procedures (art. 67, art. 182-bis, art. 161 L.F.)
Valuation of companies in different industries and for the Public Court
Business Planning for start-ups, spin-offs, M&A Transactions, company reorganisations, private equity funds
Due-Diligence
Credit Analysis and Risk Management models and processes for Banks and Financial Services

Companies
Client Portfolio Analysis

- *Tasks*
Build the financial model for the Turnaround Business Plan
Prepare and structure the official presentation for the negotiation
Manage relationships with banks, lawyers and the customer during the debt restructuring process

- *Industries*
Manufacturing, Banking, Financial Services, Real Estate, Jewelry, Automotive, IT&Media, Automotive, Biotech, Travel&Leisure, Pharmaceutical, Energy

January 2011-May 2011
Management Department – University of Turin
Assistant Professor

- *Tasks*
Support the research for the IAS/IFRS Consolidated Financial Statement Course, Corporate Finance Course and Advanced Competitive Analysis Course
Prepare the literature review for the Professor's papers

January 2010-April 2011
Studio Professionale Moine – Chartered Accountants
Chartered Accountant Trainee

- *Tasks*
Prepare annual and semester Financial Report, double entry adjustments and taxation planning
Company and business development analysis
Cost Control and Management Accounting
Budgeting
Involved in international tax planning for inbound and outbound investments, tax structures and optimization for groups and companies, transfer pricing, VAT and tax litigation

ACADEMIC ACTIVITY

- *Teaching activity*

University of Turin – Faculty of Economics

- “Advanced Competitive Analysis” Course, lesson: “*Introduction to Family Business*”, course coordinator Prof. Bernardo Bertoldi
- “Advanced Business Administration” Course, lesson “*Breakeven analysis and pricing strategies*”, course coordinator Prof. Buchi
- “Marketing of Industrial goods and services” Course, “Brand Valuation”
- “Master in retail and Marketing”, lesson “*Business Models and disruptive innovation*”, course coordinator Prof. Pellicelli

- *Publications*

Articles presented in international conferences with peer review

- “Growing the next generation” – Under submission – S. Branca – Journal of Family Business Strategy
- “The New Generations and the Entrepreneurial Continuity” – B. Bertoldi, S. Branca, C. Giachino - Ifera 2013
- “Establishing a sustainable growth for a SME” – Abstract - B. Bertoldi, S. Branca - Euromed 2013
- “Company performance during the financial crisis: a comparison between Family and Non-Family Businesses in Italy” B. Bertoldi, S. Branca, C. Giachino – IFERA 2012

HONOURS & AWARDS

PhD Scholarship "Anna Scanferlin" assigned by Banca Intermobiliare
"Student of the year 2011" – Faculty of Economics – University of Turin
Optime Prize 2012 – Best 250 graduated of the year – Unione Industriale di Torino
"Moiso" Scholarship to study one semester in the USA (2010)

LANGUAGES

- *Mother Tongue*
- *Foreign Languages*

Italian

English

Writing – *Excellent*
Listening and Speaking – *Very Good*

Spanish

Writing – *Good*
Listening and Speaking – *Good*

French

Writing – *Elementary*
Listening and Speaking – *Good*

OTHER COMPETENCES

Perfect User of **Microsoft Office Package (Excel, Powerpoint)**
Ability to build Financial Models using the most important Excel functions and tools
Ability to write and manage Visual Basic Macros

SPSS Statistic Tool

ECDL Full

INTERESTS

Corporate Finance and Financial Modeling – I'm working on a start-up to offer tailored "Financial Modeling with Excel" Courses for Analysts and Managers

Family Business – I did researches for several organizations, such as the Italian Minister, and I founded the "Think Tank for Family Enterprises", an organization of young entrepreneurs

Sports – football player in a FIGC team, PADI Scuba Diver License, Windsurf, Ski